

Contact your RAI TMS rep for more information

2nd Quarter 2017 Hot Topics

Allison Wholesale

Promotions

Portfolio Plan - Base & EDLP (select states)

| ✓ CAMEL Crush | April 3 |
|--|----------|
| ✓ NEWPORT Men Box & Box 1005 | April 3 |
| ✓ CAMEL 995 | April 10 |
| ✓ CAMEL Blue & Filter | April 17 |
| ✓ CAMEL Menthol & Menthol Silver | April 24 |
| ✓ CAMEL Crush | |
| May 1 | |
| ✓ CAMEL Turkish Blends (select styles) | May 1 |
| ✓ NEWPORT Men Box & Box 1005 | May 1 |
| ✓ CAMEL 995 | May 8 |
| 🗸 CAMEL Blue & Filter | May 15 |
| ✓ CAMEL Menthol & Menthol Silver | May 22 |
| ✓ CAMEL Crush | |
| May 29 | |
| ✓ NEWPORT Men Box & Box 1005 | May 29 |
| ✓ CAMEL 995 | June 5 |
| 🗸 CAMEL Blue & Filter | June 12 |
| ✓ CAMEL Menthol & Menthol Silver | June 26 |
| | |
| Portfolio Plan – EDLP only (select states) | |
| ✓ PALL MALL (select styles) | April 3 |
| ✓ PALL MALL (select styles) | May 8 |
| ✓ PALL MALL (select styles) | June 5 |

Menthol Plan – Base & EDLP (select states)

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| NEWPORT Men Box & Box 1005 | April 3 |
|----------------------------|---------|
| NEWPORT Men Box & Box 1005 | May 1 |
| NEWPORT Men Box & Box 1005 | May 29 |

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PALL MALL

Menthol Plan - EDLP only (select states)



Grizzhy VAP (select states)

| ✓ LC Dark Wintergreen | April 10 |
|--|----------|
| ✓ LC Wintergreen | April 17 |
| ✓ LC Dark Mint | April 17 |
| Wintergreen Pouch | May 8 |
| Dark Wintergreen Pouch | May 15 |
| ✓ LC Dark Wintergreen | June 12 |
| ✓ LC Wintergreen | June 26 |
| ✓ LC Dark Mint | June 26 |
| | |



NEW 2017 Retail Contracts Contact your RAI TMS rep for more information

Camel Turkish Jade

DTS-4/17/17 Ask your RAI TMS rep for more information



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